

## PUBLIC EXPOSE

## PT Golden Energy Mines Tbk









Jakarta, 19<sup>th</sup> June 2015

Paseo Room, 39<sup>th</sup> Floor, Sinar Mas Land Plaza Tower II

Jln. MH Thamrin No. 51 Central Jakarta











#### **COMPANY OVERVIEW**

**SIGNIFICANT ACHIEVEMENTS** 

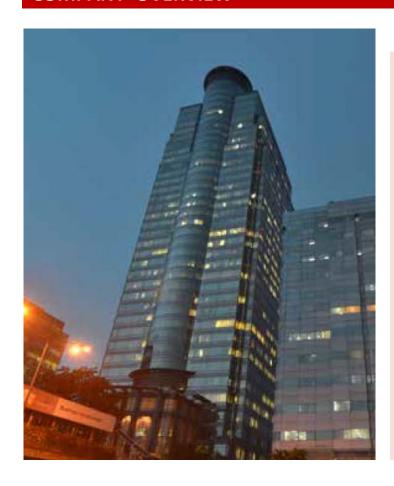
FINANCIAL HIGHLIGHTS Q1

**QUESTIONS & ANSWERS** 



## **COMPANY OVERVIEW**





#### PT Golden Energy Mines Tbk:

- 1. Engaged in **coal mining** through its subsidiaries and **in coal and other trading.**
- 2. On November 17, 2011, the Company did Initial Public Offering (IPO) and was listed on the main board of IDX.
- 3. The strategic investor, **GMR Coal Resources Pte. Ltd holds 30% shares** from the total issued and paid-up capital by Company in such IPO.
- 4. The Company' **market capitalization** per May, 29<sup>th</sup>, 2015 amounting to Rp 10,294,117,750,000 (Rp 1,750/share).



#### **SHAREHOLDERS STRUCTURE**

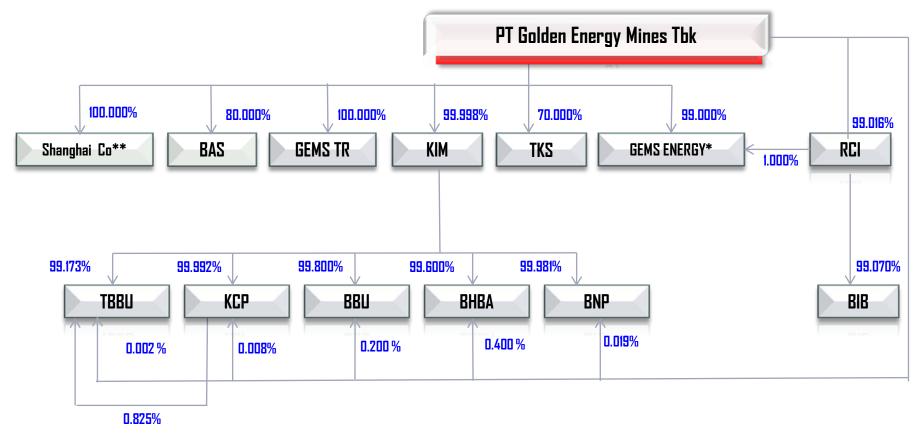


On April 20, 2015, PT Dian Swastatika Sentosa Tbk (DSS) has transferred its 66.9998 % share in the Company to Golden Energy and Resources Limited (GEAR - formerly known as United Fiber System Limited or UFS), a company incorporated in Singapore. Therefore, the Company's shareholders are as follows:



#### **CORPORATE STRUCTURE**





#### Subsidiaries which majority shares are owned by The Company:

RCI: PT Roundhill Capital Indonesia

BIB : PT Borneo Indobara

TKS : PT Trisula Kencana Sakti

KIM : PT Kuansingg Inti Makmur

GEMSTR : GEMS Trading Resources Pte.Ltd

Shanghai Co\*\* : Shanghai Jingguang Energy Co. Ltd

BAS : PT Bumi Anugerah Semesta
TBBU : PT Tanjung Belit Bara Utama

KCP : PT Karya Cemerlang Persada

BBU : PT Bungo Bara Utama

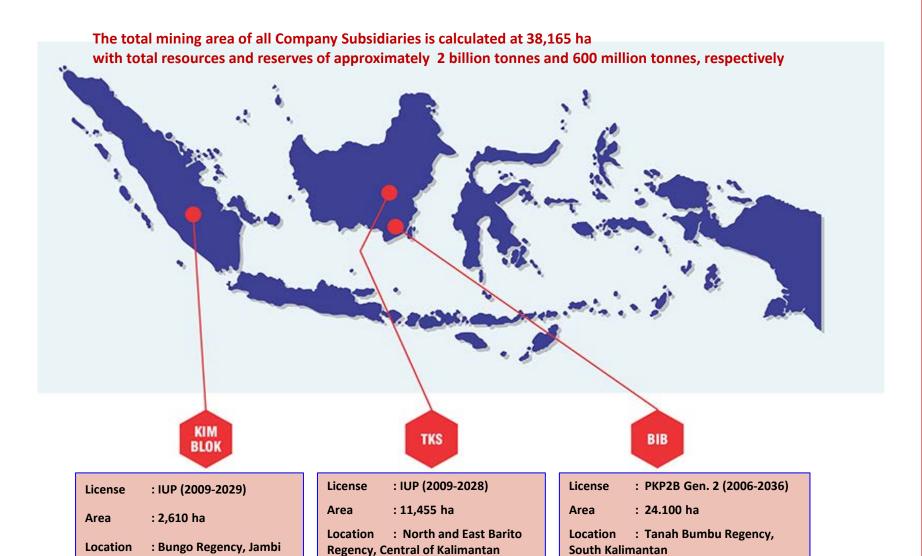
BHBA : PT Bara Harmonis Batang Asam
BNP : PT Berkat Nusantara Permai
GEMS Energy\* : PT GEMS Energy Indonesia

\*) Established on 19 March 2015

\*\*) Established on 9 April 2015









## SIGNIFICANT ACHIEVEMENTS



#### **Significant Achievements**



#### TOP 50 of The Public Listed with the best GCG

- ➤ According to IICD version announced on December 9, 2014 in Pullman Hotel, Jakarta.
- ➤ GEMS increased its rating from previous year, from between 41-50 to 31-40.





#### **Creditor's Confidence**

#### **Bank Mega Loan**

- ➤ On March 25, 2015, the Company signed a term loan facility of USD 50,000,000 with PT Bank Mega Tbk with a tenor of 10 years at an interest rate of 10% p.a. and subject to rate revisions from time to time.
- This credit facility is intended to be deployed for investments in fixed assets.
- > On April 6, 2015, the Company drew down USD 20,000,000 of the term loan facility.



#### Affirmed [Idr] A- rating by PT ICRA Indonesia

PT ICRA Indonesia, a rating Company affiliated with Moody's, has affirmed [Idr] A- rating to the Company on 28<sup>th</sup> May 2015.

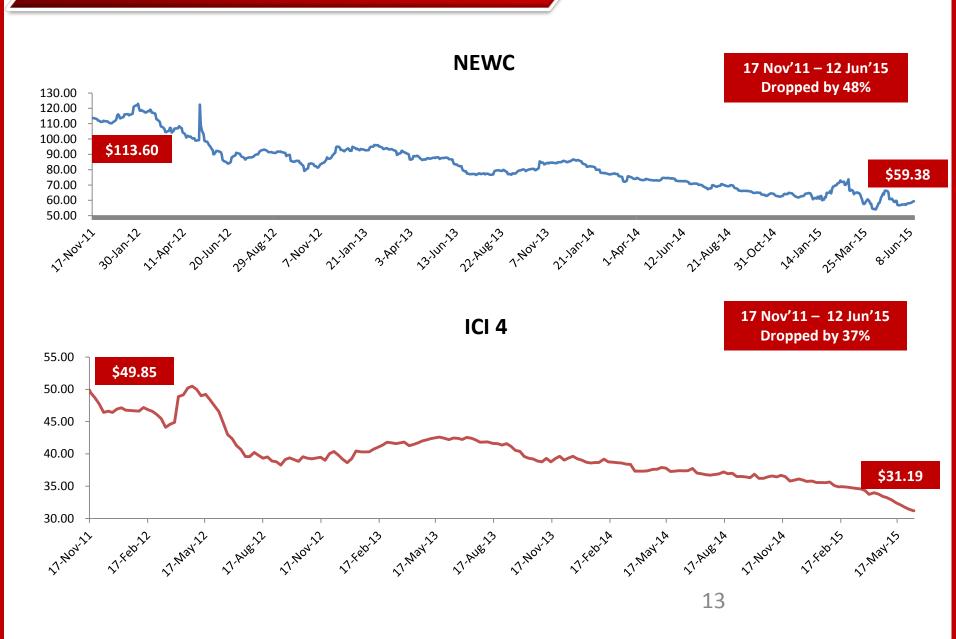
The rating is driven by Company's proven and potential coal reserves of considerable amount that would be sufficient to fuel its growth over the medium to long term, healthy capital structure and debt protection metrics that lend significant financial flexibility, and the benefits of support from its group companies and affiliates.



# FINANCIAL OVERVIEW Q1 CHALLENGING TIMES AND HOW GEMS IS COPING

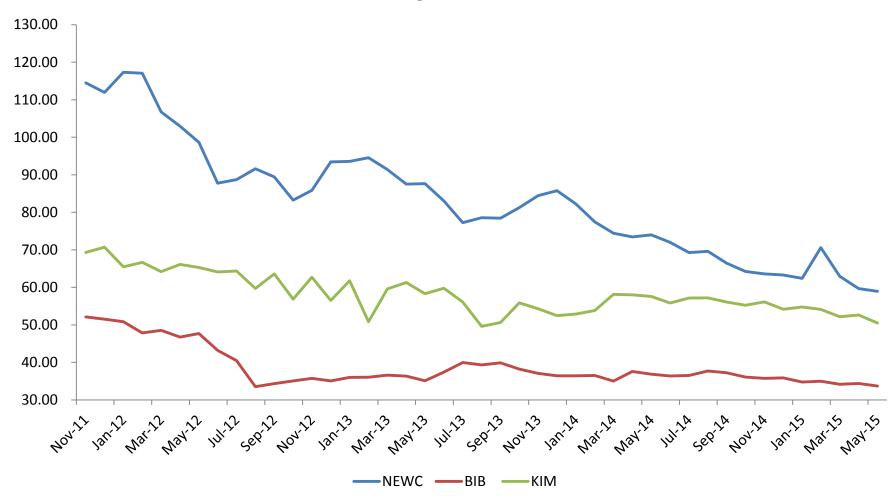




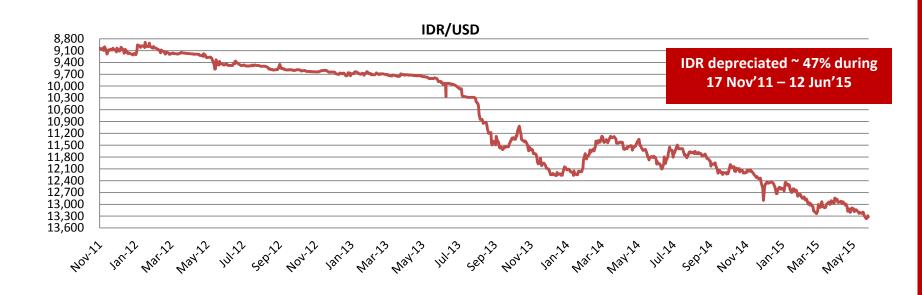


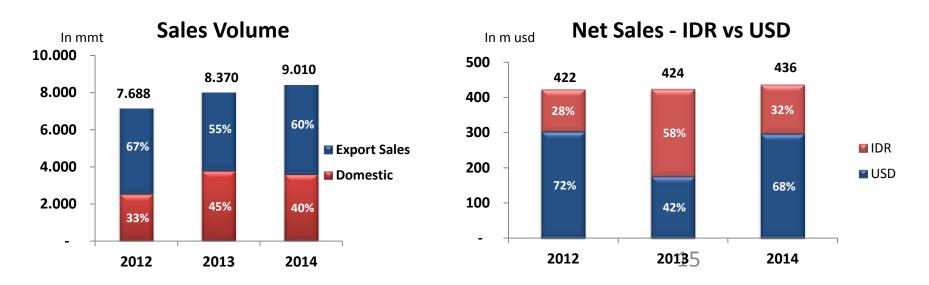


#### **NEWC v BIB v KIM**





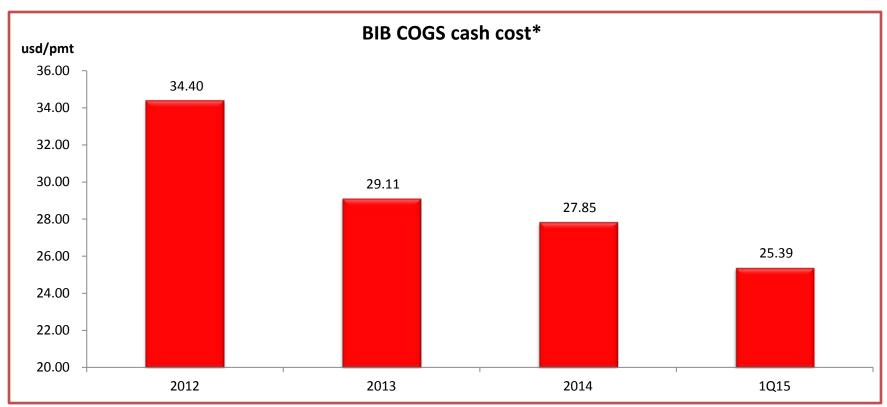






Country	2012	2013	2014	1Q15
Indonesia				
China	*3	*)	*)	*3
India	•	•	•	•
Malaysia		<u>•</u>	<u>•</u>	<b>(</b>
Korea			<b>:•</b> ;	
Thailand				
Hongkong			☆	
Pakistan		C		





<sup>\*</sup> Includes selling expenses

Cost rationalization initiatives:

McKinsey (2012) and AT Kearney (2015) engaged for a cost optimization and process improvement study



Description	2012	2013	2014	31 May 15
Year end cash balance – in m usd	98	64	63	68
Debt Balance – in m usd	-	-	-	19
Debt to Equity Ratio (X)	-	-	-	0.08

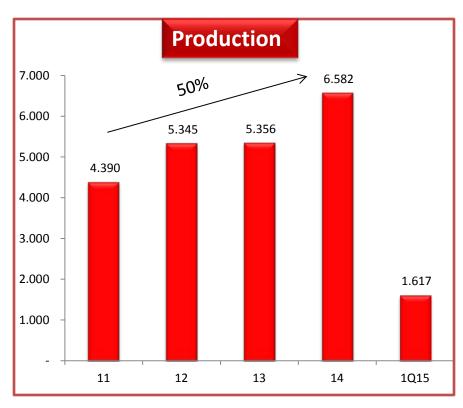


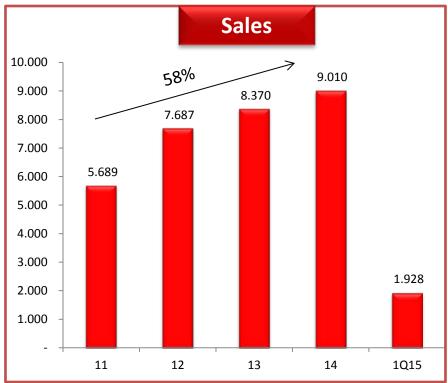
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## **Q1 Financial Performance**



	1Q14*	1Q15	%
Production (mmt)	1.455	1.617	11%
Sales (mmt)	2.382	1.928	-19%
(m usd)			
Net Sales	122	78	-36%
Gross Profit	40	31	-22%
GM %	33%	40%	
EBITDA	7	9	25%
EBITDA %	6%	12%	
EBT	3	4	46%
EBT %	2%	5%	
EAT	2	3	57%
EBT %	1%	4%	
Cash Profit	15	11	-28%
EBT %	14%	12%	

### **Statement of Financial Position (m usd)**



Liabilities	Dec 2014*	Mar 2015	Assets	Dec 2014*	Mar 2015
Net Worth	248	251	Fixed Assets	55	54
Borrowings	-	-	Def Exploration and Def Stripping	84	86
Other liabilities	4	4	Net Working Capital	14	14
		Cash and cash equivalents	63	59	
		Other assets		36	42
TOTAL	252	255	TOTAL	252	255



FINANCIAL RATIO	1Q14*	1Q15
Return on Asset Ratio (%)	0.52%	0.88%
Return on Equity Ratio (%)	0.68%	1.05%
Net Income to Net Sales Ratio (%)	1.44%	3.37%
Current Ratio (X)	2.00	2.64
Liabilities to Equity Ratio (X)	0.32	0.19
Liabilities to Assets Ratio (X)	0.24	0.16



## **QUESTIONS & ANSWERS**



## THANK YOU

